

## Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 194014  
ORIGIN ABF-01

INFO OCT-01 EUR-12 ISO-00 EB-08 A-01 SS-15 COME-00  
/038 R

DRAFTED BY A/BF/OAG:JHSOUTHERLAND  
APPROVED BY A/BF/OAG:JHSOUTHERLAND  
EUR/WE:MCRAMERUS  
EUR/CE:JCHURLEY  
EB/ORF/ISM:MDEWITT

-----038640 020229Z /64

R 012157Z AUG 78  
FM SECSTATE WASHDC  
TO AMEMBASSY PARIS  
AMCONSUL ZURICH  
INFO AMCONSUL FRANKFURT  
AMEMBASSY BERN

LIMITED OFFICIAL USE STATE 194014

FRANKFURT FOR EDER, GAO

E.O. 11652: N/A

TAGS: AGAO, EMIN

SUBJECT: GAO REVIEW: "ASSESSMENT OF THE INCREASING  
RELIANCE OF U.S. MANUFACTURERS ON FOREIGN PROCESSED  
MATERIALS"

1. THE GAO HAS INFORMED THE DEPARTMENT THAT SUBJECT RE-  
VIEW WHICH HAS BEEN IN PROGRESS AT U.S. GOVERNMENT  
AGENCIES AND PRIVATE COMMERCIAL FIRMS WILL BE BROADENED TO  
INCLUDE TRAVEL TO SELECTED OVERSEAS POSTS. PURPOSE OF  
THESE VISITS WHICH WILL BE CARRIED OUT AT SEVERAL POSTS IN  
EUROPE, LATIN AMERICA AND THE FAR EAST, WILL BE TO OBTAIN  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 194014

COMPARATIVE INFORMATION AS TO WAYS FOREIGN GOVERNMENTS ARE  
INFLUENCING INVESTMENT DECISIONS FOR MINING AND MINERAL  
PROCESSING FACILITIES IN THE ALUMINUM, COPPER, FERROALLOY  
AND ZINC INDUSTRIES.

2. WITH RESPECT TO ZURICH AND PARIS, HOWEVER, THE GAO IS  
ONLY INTERESTED IN TALKING WITH REPRESENTATIVES OF TWO

SELECTED ALUMINUM COMPANIES. THE GAO DESIRES TO VISIT  
PECHINEY UGINE KUHLMANN IN PARIS AND ALUSUISSE IN ZURICH.

3. THE GAO WILL BE SEEKING ANSWERS TO THE FOLLOWING  
GENERAL QUESTIONS:

-- 1. IN WHAT GEOGRAPHICAL AREAS OF THE WORLD IS THE  
COMPANY DEVELOPING OR EXPANDING?

-- 2. TO WHAT EXTENT THE ACTIONS OF GOVERNMENT ARE  
INFLUENCING THE COMPANY'S DECISION TO DEVELOP IN THESE  
AREAS E.G. TAX POLICIES, EXPORT AND IMPORT TARIFFS,  
CORPORATE STRUCTURE REGULATIONS, ENVIRONMENTAL STANDARDS,  
WORKER SAFETY STANDARDS, ENERGY SUPPLIES, ETC.?

-- 3. FROM WHAT SOURCES DOES THE COMPANY OBTAIN ITS RAW  
MATERIALS?

-- 4. HOW DOES THE COMPANY VIEW THE FUTURE OF THE  
ALUMINUM INDUSTRY? WHAT CHANGES HAVE OCCURRED IN RECENT  
YEARS? WHAT IS PLANNED FOR THE FUTURE, ESPECIALLY RE-  
GARDING INCREASED ALUMINUM PROCESSING.

-- 5. HOW DOES THE COMPANY OBTAIN FINANCING FOR MINING  
AND PROCESSING PROJECTS? HOW DO GOVERNMENTS HELP?

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 STATE 194014

-- 6. DO HOST GOVERNMENTS ATTEMPT TO INFLUENCE THE  
COMPANIES TO MAINTAIN PRODUCTION WHEN DOING SO WOULD NOT  
BE DONE UNDER TRADITIONAL ECONOMIC CONSIDERATIONS.

4. THE GAO WILL WANT TO MEET WITH APPROPRIATE POST  
OFFICERS AND COMPANY REPRESENTATIVES. THE GAO IS AWARE  
THAT CONTACTS WITH FOREIGN OFFICIALS ARE AT THE DISCRETION  
OF THE AMBASSADOR/PRINCIPAL OFFICER, TO BE MADE BY  
POST AND EMB/POSTOFF TO ACCOMPANY, IF FEASIBLE.

5. NAMES OF GAO TEAM MEMBERS, TRAVEL PLANS, SECURITY  
CLEARANCES AND HOTEL REQUIREMENTS WILL BE CABLED BY THE  
FRANKFURT GAO OFFICE AS SOON AS THIS INFORMATION BECOMES  
AVAILABLE.

6. SUBJECT TO POST'S CONCURRENCE, THE GAO TEAM WOULD LIKE  
TO VISIT ADDRESSEE POSTS AND NAMED COMPANIES DURING THE  
WEEK OF SEPTEMBER 11. IF EMBASSY CONCURS, THE GAO WOULD  
APPRECIATE RECEIVING THE NAME OF THE POST OFFICER WHO  
WILL SERVE AS PROJECT OFFICER. GAO FRANKFURT WILL TELE-  
PHONE PROJECT OFFICERS TO COORDINATE SCHEDULE FOR VISITS.

7. IT IS THE DEPARTMENT'S POLICY TO BE OF ASSISTANCE TO THE GAO AND TO BE AS HELPFUL AS POSSIBLE WITHIN THE GUIDELINES OF 4 FAM 930-934. ANY QUESTIONS OR PROBLEMS THAT SHOULD ARISE DURING THE COURSE OF THE VISIT, PARTICULARLY REGARDING GAO ACCESS TO AND/OR RETENTION OF DEPARTMENT FILES OR DOCUMENTS SHOULD BE REFERRED TO THE DEPARTMENT.

8. GAO TEAM MEMBERS WILL BE PLEASED TO BRIEF APPROPRIATE EMBASSY AND POST OFFICERS ON THE RESULTS OF THE VISIT, IF DESIRED. PLEASE ADVISE. VANCE

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** FOREIGN INVESTMENTS, MINING INDUSTRY  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 01 aug 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE194014  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** JHSOUTHERLAND  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780315-0619  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t197808111/aaaadozm.tel  
**Line Count:** 125  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 75146b59-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN ABF  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1573559  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** GAO REVIEW: \"ASSESSMENT OF THE INCREASING RELIANCE OF U.S. MANUFACTURERS ON FOREIGN PROCESSED MATERIALS\"  
**TAGS:** AGAO, EMIN, US  
**To:** PARIS ZURICH  
**Type:** TE  
**vdkgvkey:** odbc://SAS/SAS.dbo.SAS\_Docs/75146b59-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014